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The Politics of Reform in Municipal Government in the Progressive Era

BY SAMUEL P. HAYS

IN ORDER to achieve a more complete understanding of social change in the Progressive Era, historians must now undertake a deeper analysis of the practices of economic, political, and social groups. Political ideology alone is no longer satisfactory evidence to describe social patterns because generalizations based upon it, which tend to divide political groups into the moral and the immoral, the rational and the irrational, the efficient and the inefficient, do not square with political practice. Behind this contemporary rhetoric concerning the nature of reform lay patterns of political behavior which were at variance with it. Since an extensive gap separated ideology and practice, we can no longer take the former as an accurate description of the latter, but must reconstruct social behavior from other types of evidence.

Reform in urban government provides one of the most striking examples of this problem of analysis. The demand for change in municipal affairs, whether in terms of over-all reform, such as the commission and city-manager plans, or of more piecemeal modifications, such as the development of city-wide school boards, deeply involved reform ideology. Reformers loudly proclaimed a new structure of municipal government as more moral, more rational, and more efficient and, because it was so, self-evidently more desirable. But precisely because of this emphasis, there seemed to be no need to analyze the political forces behind change. Because the goals of reform were good, its causes were obvious; rather than being the product of particular people and particular ideas in particular situations, they

were deeply imbedded in the universal impulses and truths of "progress." Consequently, historians have rarely tried to determine precisely who the municipal reformers were or what they did, but instead have relied on reform ideology as an accurate description of reform practice.

The reform ideology which became the basis of historical analysis is well known. It appears in classic form in Lincoln Steffens' *Shame of the Cities*. The urban political struggle of the Progressive Era, so the argument goes, involved a conflict between public impulses for "good government" against a corrupt alliance of "machine politicians" and "special interests."

During the rapid urbanization of the late 19th century, the latter had been free to aggrandize themselves, especially through franchise grants, at the expense of the public. Their power lay primarily in their ability to manipulate the political process, by bribery and corruption, for their own ends. Against such arrangements there gradually arose a public protest, a demand by the public for honest government, for officials who would act for the public rather than for themselves. To accomplish their goals, reformers sought basic modifications in the political system, both in the structure of government and in the manner of selecting public officials. These changes, successful in city after city, enabled the "public interest" to triumph.¹

Recently, George Mowry, Alfred Chandler, Jr., and Richard Hofstadter have modified this analysis by emphasizing the fact that the impulse for reform did not come from the working class.²

¹ See, for example, Clifford W. Patton, *Battle for Municipal Reform* (Washington, D.C., 1940), and Frank Mann Stewart, *A Half-Century of Municipal Reform* (Berkeley, 1950).

² George E. Mowry, *The California Progressives* (Berkeley and Los Angeles, 1951), 86-104; Richard Hofstadter, *The Age of Reform* (New York, 1955), 131-269; Alfred D. Chandler, Jr., "The Origins of Progressive Leadership," in Elting Morrison et al., ed., *Letters of Theodore Roosevelt* (Cambridge, 1951-54), VIII, Appendix III, 1462-64.

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This might have been suspected from the rather strained efforts of National Municipal League writers in the "Era of Reform" to go out of their way to demonstrate working-class support for commission and city-manager governments.³ We now know that they clutched at straws, and often erroneously, in order to prove to themselves as well as to the public that municipal reform was a mass movement.

The Mowry-Chandler-Hofstadter writings have further modified older views by asserting that reform in general and municipal reform in particular sprang from a distinctively middle-class movement. This has now become the prevailing view. Its popularity is surprising not only because it is based upon faulty logic and extremely limited evidence, but also because it, too, emphasizes the analysis of ideology rather than practice and fails to contribute much to the understanding of who distinctively were involved in reform and why.

OSTENSIBLY, the "middle-class" theory of reform is based upon a new type of behavioral evidence, the collective biography, in studies by Mowry of California Progressive party leaders, by Chandler of a nationwide group of that party's leading figures, and by Hofstadter of four professions—ministers, lawyers, teachers, editors. These studies demonstrate the middle-class nature of reform, but they fail to determine if reformers were distinctively middle class, specifically if they differed from their opponents. One study of 300 political leaders in the state of Iowa, for example, discovered that Progressive party, Old Guard, and Cummins Republicans were all substantially alike, the Progressives differing only in that they were slightly younger than the others and had less political experience.⁴ If its opponents were also middle class, then one cannot describe Progressive reform as a phenomenon, the special nature of which can be explained in terms of middle-class characteristics. One cannot explain the distinctive behavior of people in terms of characteristics which are not distinctive to them.

Hofstadter's evidence concerning professional men fails in yet another way to determine the peculiar characteristics of reformers. For he describes ministers, lawyers, teachers, and editors without determining who within these professions became reformers and who did not. Two analytical distinctions might be made. Ministers involved in municipal reform, it appears, came not from all segments of religion, but peculiarly from upper-class churches. They enjoyed the

highest prestige and salaries in the religious community and had no reason to feel a loss of "status," as Hofstadter argues. Their role in reform arose from the class character of their religious organizations rather than from the mere fact of their occupation as ministers.⁵ Professional men involved in reform (many of whom—engineers, architects, and doctors—Hofstadter did not examine at all) seem to have come especially from the more advanced segments of their professions, from those who sought to apply their specialized knowledge to a wider range of public affairs.⁶ Their role in reform is related not to their attempt to defend earlier patterns of culture, but to the working out of the inner dynamics of professionalization in modern society.

The weakness of the "middle-class" theory of reform stems from the fact that it rests primarily upon ideological evidence, not on a thoroughgoing description of political practice. Although the studies of Mowry, Chandler, and Hofstadter ostensibly derive from behavioral evidence, they actually derive largely from the extensive expressions of middle-ground ideological position, of the reformers' own descriptions of their contemporary society, and of their expressed fears of both the lower and the upper classes, of the fright of being ground between the millstones of labor and capital.⁷

Such evidence, though it accurately portrays what people thought, does not accurately describe what they did. The great majority of Americans look upon themselves as "middle class" and subscribe to a middle-ground ideology, even though in practice they belong to a great variety of distinct social classes. Such ideologies are not rationalizations or deliberate attempts to deceive. They are natural phenomena of human behavior. But the historian should be especially sensitive to their role so that he will not take

³ Harry A. Toulmin, *The City Manager* (New York, 1915), 156-68; Clinton R. Woodruff, *City Government by Commission* (New York, 1911), 243-53.

⁴ Eli Daniel Potts, "A Comparative Study of the Leadership of Republican Factions in Iowa, 1904-1914," M.A. thesis (State University of Iowa, 1956). Another satisfactory comparative analysis is contained in William T. Kerr, Jr., "The Progressives of Washington, 1910-12," *PNQ*, Vol. 55 (1964), 16-27.

⁵ Based upon a study of eleven ministers involved in municipal reform in Pittsburgh, who represented exclusively the upper-class Presbyterian and Episcopal churches.

⁶ Based upon a study of professional men involved in municipal reform in Pittsburgh, comprising eighty-three doctors, twelve architects, twenty-five educators, and thirteen engineers.

⁷ See especially Mowry, *The California Progressives*.

⁸ Leonard White, *The City Manager* (Chicago, 1927), ix-x.

evidence of political ideology as an accurate representation of political practice.

In the following account I will summarize evidence in both secondary and primary works concerning the political practices in which municipal reformers were involved. Such an analysis logically can be broken down into three parts, each one corresponding to a step in the traditional argument. First, what was the source of reform? Did it lie in the general public rather than in particular groups? Was it middle class, working class, or perhaps of other composition? Second, what was the reform target of attack? Were reformers primarily interested in ousting the corrupt individual, the political or business leader who made private arrangements at the expense of the public, or were they interested in something else? Third, what political innovations did reformers bring about? Did they seek to expand popular participation in the governmental process?

There is now sufficient evidence to determine the validity of these specific elements of the more general argument. Some of it has been available for several decades; some has appeared more recently; some is presented here for the first time. All of it adds up to the conclusion that reform in municipal government involved a political development far different from what we have assumed in the past.

AVAILABLE EVIDENCE indicates that the source of support for reform in municipal government did not come from the lower or middle classes, but from the upper class. The leading business groups in each city and professional men closely allied with them initiated and dominated municipal movements. Leonard White, in his study of the city manager published in 1927, wrote:

The opposition to bad government usually comes to a head in the local chamber of commerce. Business men

⁹ Harold A. Stone *et al.*, *City Manager Government in Nine Cities* (Chicago, 1940); Frederick C. Mosher *et al.*, *City Manager Government in Seven Cities* (Chicago, 1940); Harold A. Stone *et al.*, *City Manager Government in the United States* (Chicago, 1940). Cities covered by these studies include: Austin, Texas; Charlotte, North Carolina; Dallas, Texas; Dayton, Ohio; Fredericksburg, Virginia; Jackson, Michigan; Janesville, Wisconsin; Kingsport, Tennessee; Lynchburg, Virginia; Rochester, New York; San Diego, California.

¹⁰ Jewell Cass Phillips, *Operation of the Council-Manager Plan of Government in Oklahoma Cities* (Philadelphia, 1935), 31-39.

¹¹ James Weinstein, "Organized Business and the City Commission and Manager Movements," *Journal of Southern History*, XXVIII (1962), 166-82.

¹² Norman N. Gill, *Municipal Research Bureaus* (Washington, 1944).

finally acquire the conviction that the growth of their city is being seriously impaired by the failures of city officials to perform their duties efficiently. Looking about for a remedy, they are captivated by the resemblance of the city-manager plan to their corporate form of business organization.⁸

In the 1930's White directed a number of studies of the origin of city-manager government. The resulting reports invariably begin with such statements as, "the Chamber of-Commerce spearheaded the movement," or commission government in this city was a "businessmen's government."⁹ Of thirty-two cases of city-manager government in Oklahoma examined by Jewell C. Phillips, twenty-nine were initiated either by chambers of commerce or by community committees dominated by businessmen.¹⁰ More recently James Weinstein has presented almost irrefutable evidence that the business community, represented largely by chambers of commerce, was the overwhelming force behind both commission and city-manager movements.¹¹

Dominant elements of the business community played a prominent role in another crucial aspect of municipal reform: the Municipal Research Bureau movement.¹² Especially in the larger cities, where they had less success in shaping the structure of government, reformers established centers to conduct research in municipal affairs as a springboard for influence.

The first such organization, the Bureau of Municipal Research of New York City, was founded in 1906; it was financed largely through the efforts of Andrew Carnegie and John D. Rockefeller. An investment banker provided the crucial support in Philadelphia, where a Bureau was founded in 1908. A group of wealthy Chicagoans in 1910 established the Bureau of Public Efficiency, a research agency. John H. Patterson of the National Cash Register Company, the leading figure in Dayton municipal reform, financed the Dayton Bureau, founded in 1912. And George Eastman was the driving force behind both the Bureau of Municipal Research and city-manager government in Rochester. In smaller cities data about city government was collected by interested individuals in a more informal way or by chambers of commerce, but in larger cities the task required special support, and prominent businessmen supplied it.

The character of municipal reform is demonstrated more precisely by a brief examination of the movements in Des Moines and Pittsburgh. The Des Moines Commercial Club inaugurated and carefully controlled the drive for the com-

*mission form of government.*¹³ In January, 1906, the Club held a so-called "mass meeting" of business and professional men to secure an enabling act from the state legislature. P. C. Kenyon, president of the Club, selected a Committee of 300, composed principally of business and professional men, to draw up a specific proposal. After the legislature approved their plan, the same committee managed the campaign which persuaded the electorate to accept the commission form of government by a narrow margin in June, 1907.

In this election the lower-income wards of the city opposed the change, the upper-income wards supported it strongly, and the middle-income wards were more evenly divided. In order to control the new government, the Committee of 300, now expanded to 530, sought to determine the nomination and election of the five new commissioners, and to this end they selected an avowedly businessman's slate. Their plans backfired when the voters swept into office a slate of anticommision candidates who now controlled the new commission government.

Proponents of the commission form of government in Des Moines spoke frequently in the name of the "people." But their more explicit statements emphasized their intent that the new plan be a "business system" of government, run by businessmen. The slate of candidates for commissioner endorsed by advocates of the plan was known as the "businessman's ticket." J. W. Hill, president of the committees of 300 and 530, bluntly declared: "The professional politician must be ousted and in his place capable business men chosen to conduct the affairs of the city." I. M. Earle, general counsel of the Bankers Life Association and a prominent figure in the movement, put the point more precisely: "When the plan was adopted it was the intention to get businessmen to run it."

ALTHOUGH reformers used the ideology of popular government, they in no sense meant that all segments of society should be involved equally in municipal decision-making. They meant that their concept of the city's welfare would be best achieved if the business community controlled city government. As one businessman told a labor audience, the businessman's slate represented labor "better than you do yourself."

The composition of the municipal reform movement in Pittsburgh demonstrates its upper-class and professional as well as its business sources.¹⁴ Here the two principal reform organizations were the Civic Club and the Voters'

League. The 745 members of these two organizations came primarily from the upper class. Sixty-five per cent appeared in upper-class directories which contained the names of only 2 per cent of the city's families. Furthermore, many who were not listed in these directories lived in upper-class areas. These reformers, it should be stressed, comprised not an old but a new upper class. Few came from earlier industrial and mercantile families. Most of them had risen to social position from wealth created after 1870 in the iron, steel, electrical equipment, and other industries, and they lived in the newer rather than the older fashionable areas.

Almost half (48 per cent) of the reformers were professional men: doctors, lawyers, ministers, directors of libraries and museums, engineers, architects, private and public school teachers, and college professors. Some of these belonged to the upper class as well, especially the lawyers, ministers, and private school teachers. But for the most part their interest in reform stemmed from the inherent dynamics of their professions rather than from their class connections. They came from the more advanced segments of their organizations, from those in the forefront of the acquisition and application of knowledge. They were not the older professional men, seeking to preserve the past against change; they were in the vanguard of professional life, actively seeking to apply expertise more widely to public affairs.

Pittsburgh reformers included a large segment of businessmen; 52 per cent were bankers and corporation officials or their wives. Among them were the presidents of fourteen large banks and officials of Westinghouse, Pittsburgh Plate Glass, U.S. Steel and its component parts (such as Carnegie Steel, American Bridge, and National Tube), Jones and Laughlin, lesser steel companies (such as Crucible, Pittsburgh, Superior, Lockhart, and H. K. Porter), the H. J. Heinz Company, and the Pittsburgh Coal Company, as well as officials of the Pennsylvania Railroad and the Pittsburgh and Lake Erie. These men were not small businessmen; they directed the most powerful banking and industrial organizations of the city. They represented not the old business community, but industries which had developed and grown primarily within the past fifty years and which had come to dominate the city's economic life.

¹³ This account of the movement for commission government in Des Moines is derived from items in the *Des Moines Register* during the years from 1905 through 1908.

¹⁴ Biographical data constitutes the main source of evidence for this study of Pittsburgh reform leaders. It was found in city directories, social registers, directories of

These business, professional, and upper-class groups who dominated municipal reform movements were all involved in the rationalization and systematization of modern life; they wished a form of government which would be more consistent with the objectives inherent in those developments. The most important single feature of their perspective was the rapid expansion of the geographical scope of affairs which they wished to influence and manipulate, a scope which was no longer limited and narrow, no longer within the confines of pedestrian communities, but was now broad and city-wide, covering the whole range of activities of the metropolitan area.

The migration of the upper class from central to outlying areas created a geographical distance between its residential communities and its economic institutions. To protect the latter required involvement both in local ward affairs and in the larger city government as well. Moreover, upper-class cultural institutions, such as museums, libraries, and symphony orchestras, required an active interest in the larger municipal context from which these institutions drew much of their clientele.

Professional groups, broadening the scope of affairs which they sought to study, measure, or manipulate, also sought to influence the public health, the educational system, or the physical arrangements of the entire city. Their concerns were limitless, not bounded by geography, but as expansive as the professional imagination. Finally, the new industrial community greatly broadened its perspective in governmental affairs because of its new recognition of the way in which factors throughout the city affected business growth. The increasing size and scope of industry, the greater stake in more varied and geographically dispersed facets of city life, the effect of floods on many business concerns, the need to promote traffic flows to and from work for both blue-collar and managerial employees—all contributed to this larger interest. The geographically larger private perspectives of upper-class, professional, and business groups gave rise to a geographically larger public perspective.

THESE REFORMERS were dissatisfied with existing systems of municipal government. They did not

corporate directors, biographical compilations, reports of boards of education, settlement houses, welfare organizations, and similar types of material. Especially valuable was the clipping file maintained at the Carnegie Library of Pittsburgh.

¹⁵ *Town Crier* (Seattle), Feb. 18, 1911, p. 13.

oppose corruption per se—although there was plenty of that. They objected to the structure of government which enabled local and particularistic interests to dominate. Prior to the reforms of the Progressive Era, city government consisted primarily of confederations of local wards, each of which was represented on the city's legislative body. Each ward frequently had its own elementary schools and ward-elected school boards which administered them.

These particularistic interests were the focus of a decentralized political life. City councilmen were local leaders. They spoke for their local areas, the economic interests of their inhabitants, their residential concerns, their educational, recreational, and religious interests—i.e., for those aspects of community life which mattered most to those they represented. They rolled logs in the city council to provide streets, sewers, and other public works for their local areas. They defended the community's cultural practices, its distinctive languages or national customs, its liberal attitude toward liquor, and its saloons and dance halls which served as centers of community life. One observer described this process of representation in Seattle:

The residents of the hill-tops and the suburbs may not fully appreciate the faithfulness of certain downtown ward councilmen to the interests of their constituents. . . . The people of a state would rise in arms against a senator or representative in Congress who deliberately misrepresented their wishes and imperilled their interests, though he might plead a higher regard for national good. Yet people in other parts of the city seem to forget that under the old system the ward elected councilmen with the idea of procuring service of special benefit to that ward.¹⁵

In short, pre-reform officials spoke for their constituencies, inevitably their own wards which had elected them, rather than for other sections or groups of the city.

The ward system of government especially gave representation in city affairs to lower- and middle-class groups. Most elected ward officials were from these groups, and they, in turn, constituted the major opposition to reforms in municipal government. In Pittsburgh, for example, immediately prior to the changes in both the city council and the school board in 1911 in which city-wide representation replaced ward representation, only 24 per cent of the 387 members of those bodies represented the same managerial, professional, and banker occupations which dominated the membership of the Civic Club and the Voters' League. The great majority (67 per cent) were small businessmen—grocers, saloonkeepers, livery-stable proprietors, owners of small hotels, druggists—white-collar workers such as clerks and

bookkeepers, and skilled and unskilled workmen.¹⁶

This decentralized system of urban growth and the institutions which arose from it reformers now opposed. Social, professional, and economic life had developed not only in the local wards in a small community context, but also on a larger scale had become highly integrated and organized, giving rise to a superstructure of social organization which lay far above that of ward life and which was sharply divorced from it in both personal contacts and perspective.

By the late 19th century, those involved in these larger institutions found that the decentralized system of political life limited their larger objectives. The movement for reform in municipal government, therefore, constituted an attempt by upper-class, advanced professional, and large business groups to take formal political power from the previously dominant lower- and middle-class elements so that they might advance their own conceptions of desirable public policy. These two groups came from entirely different urban worlds, and the political system fashioned by one was no longer acceptable to the other.

Lower- and middle-class groups not only dominated the pre-reform governments, but vigorously opposed reform. It is significant that none of the occupational groups among them, for example, small businessmen or white-collar workers, skilled or unskilled artisans, had important representation in reform organizations thus far examined. The case studies of city-manager government undertaken in the 1930's under the direction of Leonard White detailed in city after city the particular opposition of labor. In their analysis of Jackson, Michigan, the authors of these studies wrote:

The *Square Deal*, oldest Labor paper in the state, has been consistently against manager government, perhaps largely because labor has felt that with a decentralized government elected on a ward basis it was more likely to have some voice and to receive its share of privileges.¹⁷

In Janesville, Wisconsin, the small shopkeepers and workingmen on the west and south sides, heavily Catholic and often Irish, opposed the commission plan in 1911 and in 1912 and the city-manager plan when adopted in 1923.¹⁸ "In Dallas there is hardly a trace of class consciousness in the Marxian sense," one investigator declared, "yet in city elections the division has been to a great extent along class lines."¹⁹ The commission and city-manager elections were no exceptions. To these authors it seemed a logical

reaction, rather than an embarrassing fact that had to be swept away, that workingmen should have opposed municipal reform.²⁰

In Des Moines working-class representatives, who in previous years might have been council members, were conspicuously absent from the "businessman's slate." Workingmen acceptable to reformers could not be found. A workingman's slate of candidates, therefore, appeared to challenge the reform slate. Organized labor, and especially the mineworkers, took the lead; one of their number, Wesley Ash, a deputy sheriff and union member, made "an astonishing run" in the primary, coming in second among a field of more than twenty candidates.²¹ In fact, the strength of anticommunist candidates in the primary so alarmed reformers that they frantically sought to appease labor.

The day before the final election they modified their platform to pledge both an eight-hour day and an "American standard of wages." They attempted to persuade the voters that their slate consisted of men who represented labor because they had "begun at the bottom of the ladder and made a good climb toward success by their own unaided efforts."²² But their tactics failed. In the election on March 30, 1908, voters swept into office the entire "opposition" slate. The business and professional community had succeeded in changing the form of government, but not in securing its control. A cartoon in the leading reform newspaper illustrated their disappointment; John Q. Public sat dejectedly and muttered, "Aw, What's the Use?"

The most visible opposition to reform and the most readily available target of reform attack was the so-called "machine," for through the "machine" many different ward communities as well as lower- and middle-income groups joined effectively to influence the central city government. Their private occupational and social life did not naturally involve these groups in larger city-wide activities in the same way as the upper class was involved; hence they lacked access to privately organized economic and social power on which they could construct political power. The "machine" filled this organizational gap.

¹⁶ Information derived from same sources as cited in footnote 14.

¹⁷ Stone *et al.*, *Nine Cities*, 212.

¹⁸ *Ibid.*, 3-13.

¹⁹ *Ibid.*, 329.

²⁰ Stone *et al.*, *City Manager Government*, 26, 237-41, for analysis of opposition to city-manager government.

²¹ Des Moines *Register and Leader*, March 17, 1908.

²² *Ibid.*, March 30, March 28, 1908.

²³ Voters' Civic League of Allegheny County, "Bulletin of the Voters' Civic League of Allegheny County Concern-

Yet it should never be forgotten that the social and economic institutions in the wards themselves provided the "machine's" sustaining support and gave it larger significance. When reformers attacked the "machine" as the most visible institutional element of the ward system, they attacked the entire ward form of political organization and the political power of lower- and middle-income groups which lay behind it.

Reformers often gave the impression that they opposed merely the corrupt politician and his "machine." But in a more fundamental way they looked upon the deficiencies of pre-reform political leaders in terms not of their personal shortcomings, but of the limitations inherent in their occupational, institutional, and class positions. In 1911 the Voters' League of Pittsburgh wrote in its pamphlet analyzing the qualifications of candidates that "a man's occupation ought to give a strong indication of his qualifications for membership on a school board."²³ Certain occupations inherently disqualified a man from serving:

Employment as ordinary laborer and in the lowest class of mill work would naturally lead to the conclusion that such men did not have sufficient education or business training to act as school directors. . . . Objection might also be made to small shopkeepers, clerks, workmen at many trades, who by lack of educational advantages and business training, could not, no matter how honest, be expected to administer properly the affairs of an educational system, requiring special knowledge, and where millions are spent each year.

These, of course, were precisely the groups which did dominate Pittsburgh government prior to reform. The League deplored the fact that school boards contained only a small number of "men prominent throughout the city in business life . . . in professional occupations . . . holding positions as managers, secretaries, auditors, superintendents and foremen" and exhorted these classes to participate more actively as candidates for office.

REFORMERS, therefore, wished not simply to replace bad men with good; they proposed to change the occupational and class origins of decision-makers. Toward this end they sought

ing the Public School System of Pittsburgh," Feb. 14, 1911, pp. 2-3.

²⁴ In the decade 1911 to 1920, 48 per cent of the municipal charters adopted in eleven home rule states involved the commission form and 95 per cent the city-manager form; in the following decade the figures stood at 6 per cent and 71 per cent respectively. The adoption of city-manager charters reached a peak in the years 1918 through 1923 and declined sharply after 1933. See Leonard D. White, "The Future of Public Administration," *Public Management*, XV (1938), 12.

innovations in the formal machinery of government which would concentrate political power by sharply centralizing the processes of decision-making rather than distribute it through more popular participation in public affairs. According to the liberal view of the Progressive Era, the major political innovations of reform involved the equalization of political power through the primary, the direct election of public officials, and the initiative, referendum, and recall. These measures played a large role in the political ideology of the time and were frequently incorporated into new municipal charters. But they provided at best only an occasional and often incidental process of decision-making. Far more important in continuous, sustained, day-to-day processes of government were those innovations which centralized decision-making in the hands of fewer and fewer people.

The systematization of municipal government took place on both the executive and the legislative levels. The strong-mayor and city-manager types became the most widely used examples of the former. In the first decade of the 20th century, the commission plan had considerable appeal, but its distribution of administrative responsibility among five people gave rise to a demand for a form with more centralized executive power; consequently, the city-manager or the commission-manager variant often replaced it.²⁴

A far more pervasive and significant change, however, lay in the centralization of the system of representation, the shift from ward to city-wide election of councils and school boards. Governing bodies so selected, reformers argued, would give less attention to local and particularistic matters and more to affairs of city-wide scope. This shift, an invariable feature of both commission and city-manager plans, was often adopted by itself. In Pittsburgh, for example, the new charter of 1911 provided as the major innovation that a council of twenty-seven, each member elected from a separate ward, be replaced by a council of nine, each elected by the city as a whole.

Cities displayed wide variations in this innovation. Some regrouped wards into larger units but kept the principle of areas of representation smaller than the entire city. Some combined a majority of councilmen elected by wards with additional ones elected at large. All such innovations, however, constituted steps toward the centralization of the system of representation.

Liberal historians have not appreciated the extent to which municipal reform in the Progressive Era involved a debate over the system of

representation. The ward form of representation was universally condemned on the grounds that it gave too much influence to the separate units and not enough attention to the larger problems of the city. Harry A. Toulmin, whose book, *The City Manager*, was published by the National Municipal League, stated the case:

The spirit of sectionalism had dominated the political life of every city. Ward pitted against ward, alderman against alderman, and legislation only effected by "log-rolling" extravagant measures into operation, mulcting the city, but gratifying the greed of constituents, has too long stung the conscience of decent citizenship. This constant treaty-making of factionalism has been no less than a curse. The city manager plan proposes the commendable thing of abolishing wards. The plan is not unique in this for it has been common to many forms of commission government. . . .²⁶

Such a system should be supplanted, the argument usually went, with city-wide representation in which elected officials could consider the city "as a unit." "The new officers are elected," wrote Toulmin, "each to represent all the people. Their duties are so defined that they must administer the corporate business in its entirety, not as a hodge-podge of associated localities."

BEHIND THE DEBATE over the method of representation, however, lay a debate over who should be represented, over whose views of public policy should prevail. Many reform leaders often explicitly, if not implicitly, expressed fear that lower- and middle-income groups had too much influence in decision-making. One Galveston leader, for example, complained about the movement for initiative, referendum, and recall:

We have in our city a very large number of negroes employed on the docks; we also have a very large number of unskilled white laborers; this city also has more barrooms, according to its population, than any other city in Texas. Under these circumstances it would be extremely difficult to maintain a satisfactory city government where all ordinances must be submitted back to the voters of the city for their ratification and approval.²⁸

At the National Municipal League convention of 1907, Rear Admiral F. E. Chadwick (USN Ret.), a leader in the Newport, Rhode Island, movement for municipal reform, spoke to this question even more directly:

Our present system has excluded in large degree the representation of those who have the city's well-being most at heart. It has brought, in municipalities . . . a government established by the least educated, the least interested class of citizens.

It stands to reason that a man paying \$5,000 taxes in a town is more interested in the well-being and development of his town than the man who pays no taxes. . . . It equally

stands to reason that the man of the \$5,000 tax should be assured a representation in the committee which lays the tax and spends the money which he contributes. . . . Shall we be truly democratic and give the property owner a fair show or shall we develop a tyranny of ignorance which shall crush him.²⁷

Municipal reformers thus debated frequently the question of who should be represented as well as the question of what method of representation should be employed.

That these two questions were intimately connected was revealed in other reform proposals for representation, proposals which were rarely taken seriously. One suggestion was that a class system of representation be substituted for ward representation. For example, in 1908 one of the prominent candidates for commissioner in Des Moines proposed that the city council be composed of representatives of five classes: educational and ministerial organizations, manufacturers and jobbers, public utility corporations, retail merchants including liquor men, and the Des Moines Trades and Labor Assembly. Such a system would have greatly reduced the influence in the council of both middle- and lower-class groups. The proposal revealed the basic problem confronting business and professional leaders: how to reduce the influence in government of the majority of voters among middle- and lower-income groups.²⁸

A growing imbalance between population and representation sharpened the desire of reformers to change from ward to city-wide elections. Despite shifts in population within most cities, neither ward district lines nor the apportionment of city council and school board seats changed frequently. Consequently, older areas of the city, with wards that were small in geographical size and held declining populations (usually lower and middle class in composition), continued to be overrepresented, and newer upper-class areas, where population was growing, became increasingly underrepresented. This intensified the reformers' conviction that the structure of govern-

²⁶ Toulmin, *The City Manager*, 42.

²⁸ Woodruff, *City Government*, 315. The Galveston commission plan did not contain provisions for the initiative, referendum, or recall, and Galveston commercial groups which had fathered the commission plan opposed movements to include them. In 1911 Governor Colquitt of Texas vetoed a charter bill for Texarkana because it contained such provisions; he maintained that they were "undemocratic" and unnecessary to the success of commission government. *Ibid.*, 314-15.

²⁷ *Ibid.*, 207-208.

²⁸ Des Moines *Register and Leader*, Jan. 15, 1908.

²⁹ Voters' Civic League of Allegheny County, "Report on the Voters' League in the Redistricting of the Wards of the City of Pittsburgh" (Pittsburgh, n.d.).

ment must be changed to give them the voice they needed to make their views on public policy prevail.²⁹

It is not insignificant that in some cities (by no means a majority) municipal reform came about outside of the urban electoral process. The original commission government in Galveston was appointed rather than elected. "The failure of previous attempts to secure an efficient city government through the local electorate made the business men of Galveston willing to put the conduct of the city's affairs in the hands of a commission dominated by state-appointed officials."³⁰ Only in 1903 did the courts force Galveston to elect the members of the commission, an innovation which one writer described as "an abandonment of the commission idea," and which led to the decline of the influence of the business community in the commission government.³¹

In 1911 Pittsburgh voters were not permitted to approve either the new city charter or the new school board plan, both of which provided for city-wide representation; they were a result of state legislative enactment. The governor appointed the first members of the new city council, but thereafter they were elected. The judges of the court of common pleas, however, and not the voters, selected members of the new school board.

The composition of the new city council and new school board in Pittsburgh, both of which were inaugurated in 1911, revealed the degree to which the shift from ward to city-wide representation produced a change in group representation.³² Members of the upper class, the advanced professional men, and the large business groups dominated both. Of the fifteen members of the Pittsburgh Board of Education appointed in 1911 and the nine members of the new city council, none were small businessmen or white-collar workers. Each body contained only one person who could remotely be classified as a blue-collar worker; each of these men filled a position specifically but unofficially designed as reserved for a "representative of labor," and each

²⁹ Horace E. Deming, "The Government of American Cities," in Woodruff, *City Government*, 167.

³¹ *Ibid.*, 168.

³² Information derived from same sources as cited in footnote 14.

²⁹ W. R. Hopkins, city manager of Cleveland, indicated the degree to which the new type of government was more responsive to the business community: "It is undoubtedly easier for a city manager to insist upon acting in accordance with the business interests of the city than it is for a mayor to do the same thing." Quoted in White, *The City Manager*, 13.

³⁴ Stone *et al.*, *Nine Cities*, 20.

³⁵ *Ibid.*, 225.

was an official of the Amalgamated Association of Iron, Steel, and Tin Workers. Six of the nine members of the new city council were prominent businessmen, and all six were listed in upper-class directories. Two others were doctors closely associated with the upper class in both professional and social life. The fifteen members of the Board of Education included ten businessmen with city-wide interests, one doctor associated with the upper class, and three women previously active in upper-class public welfare.

Lower- and middle-class elements felt that the new city governments did not represent them.³³ The studies carried out under the direction of Leonard White contain numerous expressions of the way in which the change in the structure of government produced not only a change in the geographical scope of representation, but also in the groups represented. "It is not the policies of the manager or the council they oppose," one researcher declared, "as much as the lack of representation for their economic level and social groups."³⁴ And another wrote:

There had been nothing unapproachable about the old ward aldermen. Every voter had a neighbor on the common council who was interested in serving him. The new councilmen, however, made an unfavorable impression on the less well-to-do voters. . . . Election at large made a change that, however desirable in other ways, left the voters in the poorer wards with a feeling that they had been deprived of their share of political importance.³⁵

The success of the drive for centralization of administration and representation varied with the size of the city. In the smaller cities, business, professional, and elite groups could easily exercise a dominant influence. Their close ties readily enabled them to shape informal political power which they could transform into formal political power. After the mid-1890's the widespread organization of chambers of commerce provided a base for political action to reform municipal government, resulting in a host of small-city commission and city-manager innovations. In the larger, more heterogeneous cities, whose sub-communities were more dispersed, such community-wide action was extremely difficult. Few commission or city-manager proposals materialized here. Mayors became stronger, and steps were taken toward centralization of representation, but the ward system or some modified version usually persisted. Reformers in large cities often had to rest content with their Municipal Research Bureaus through which they could exert political influence from outside the municipal government.

A central element in the analysis of municipal reform in the Progressive Era is governmental corruption. Should it be understood in moral or political terms? Was it a product of evil men or of particular socio-political circumstances? Reform historians have adopted the former view. Selfish and evil men arose to take advantage of a political arrangement whereby unsystematic government offered many opportunities for personal gain at public expense. The system thrived until the "better elements," "men of intelligence and civic responsibility," or "right-thinking people" ousted the culprits and fashioned a political force which produced decisions in the "public interest." In this scheme of things, corruption in public affairs grew out of individual personal failings and a deficient governmental structure which could not hold those predispositions in check, rather than from the peculiar nature of social forces. The contestants involved were morally defined: evil men who must be driven from power, and good men who must be activated politically to secure control of municipal affairs.

Public corruption, however, involves political even more than moral considerations. It arises more out of the particular distribution of political power than of personal morality. For corruption is a device to exercise control and influence outside the legal channels of decision-making when those channels are not readily responsive. Most generally, corruption stems from an inconsistency between control of the instruments of formal governmental power and the exercise of informal influence in the community. If powerful groups are denied access to formal power in legitimate ways, they seek access through procedures which the community considers illegitimate. Corrupt government, therefore, does not reflect the genius of evil men, but rather the lack of acceptable means for those who exercise power in the private community to wield the same influence in governmental affairs. It can be understood in the Progressive Era not simply by the preponderance of evil men over good, but by the peculiar nature of the distribution of political power.

The political corruption of the "Era of Reform" arose from the inaccessibility of municipal government to those who were rising in power and influence. Municipal government in the United States developed in the 19th century within a context of universal manhood suffrage which decentralized political control. Because all men, whatever their economic, social, or cultural conditions, could vote, leaders who reflected a

wide variety of community interests and who represented the views of people of every circumstance arose to guide and direct municipal affairs. Since the majority of urban voters were workingmen or immigrants, the views of those groups carried great and often decisive weight in governmental affairs. Thus, as Herbert Gutman has shown, during strikes in the 1870's city officials were usually friendly to workingmen and refused to use police power to protect strikebreakers.⁵⁰

Ward representation on city councils was an integral part of grass-roots influence, for it enabled diverse urban communities, invariably identified with particular geographical areas of the city, to express their views more clearly through councilmen peculiarly receptive to their concerns. There was a direct, reciprocal flow of power between wards and the center of city affairs in which voters felt a relatively close connection with public matters and city leaders gave special attention to their needs.

WITHIN this political system the community's business leaders grew in influence and power as industrialism advanced, only to find that their economic position did not readily admit them to the formal machinery of government. Thus, during strikes, they had to rely on either their own private police, Pinkertons, or the state militia to enforce their use of strikebreakers. They frequently found that city officials did not accept their views of what was best for the city and what direction municipal policies should take. They had developed a common outlook, closely related to their economic activities, that the city's economic expansion should become the prime concern of municipal government, and yet they found that this view had to compete with even more influential views of public policy. They found that political tendencies which arose from universal manhood suffrage and ward representation were not always friendly to their political conceptions and goals and had produced a political system over which they had little control, despite the fact that their economic ventures were the core of the city's prosperity and the hope for future urban growth.

Under such circumstances, businessmen sought other methods of influencing municipal affairs. They did not restrict themselves to the channels of popular election and representation, but frequently applied direct influence—if not verbal

⁵⁰ Herbert Gutman, "An Iron Workers' Strike in the Ohio Valley, 1873-74," *Ohio Historical Quarterly*, LXVIII (1959), 353-70; "Trouble on the Railroads, 1873-1874:

persuasion, then bribery and corruption. Thereby arose the graft which Lincoln Steffens recounted in his *Shame of the Cities*. Utilities were only the largest of those business groups and individuals who requested special favors, and the franchises they sought were only the most sensational of the prizes which included such items as favorable tax assessments and rates, the vacating of streets wanted for factory expansion, or permission to operate amid antiliquor and other laws regulating personal behavior. The relationships between business and formal government became a maze of accommodations, a set of political arrangements which grew up because effective power had few legitimate means of accomplishing its ends.

Steffens and subsequent liberal historians, however, misread the significance of these arrangements, emphasizing their personal rather than their more fundamental institutional elements. To them corruption involved personal arrangements between powerful business leaders and powerful "machine" politicians. Just as they did not fully appreciate the significance of the search for political influence by the rising business community as a whole, so they did not see fully the role of the "ward politician." They stressed the argument that the political leader manipulated voters to his own personal ends, that he used constituents rather than reflected their views.

A different approach is now taking root, namely, that the urban political organization was an integral part of community life, expressing its needs and its goals. As Oscar Handlin has said, for example, the "machine" not only fulfilled specific wants, but provided one of the few avenues to success and public recognition available to the immigrant.⁸⁷ The political leader's arrangements with businessmen, therefore, were not simply personal agreements between conniving individuals; they were far-reaching accommodations between powerful sets of institutions in industrial America.

These accommodations, however, proved to be burdensome and unsatisfactory to the business community and to the upper third of socioeconomic groups in general. They were expensive; they were wasteful; they were uncertain. Toward the end of the 19th century, therefore, business and professional men sought more direct control over municipal government in order to exercise political influence more effectively. They realized their goals in the early 20th century in

Prelude to the 1877 Crisis," *Labor History*, II (Spring, 1961), 215-36.

⁸⁷ Oscar Handlin, *The Uprooted* (Boston, 1951), 209-17.

the new commission and city-manager forms of government and in the shift from ward to city-wide representation.

These innovations did not always accomplish the objectives that the business community desired because other forces could and often did adjust to the change in governmental structure and reestablish their influence. But businessmen hoped that reform would enable them to increase their political power, and most frequently it did. In most cases the innovations which were introduced between 1901, when Galveston adopted a commission form of government, and the Great Depression, and especially the city-manager form which reached a height of popularity in the mid-1920's, served as vehicles whereby business and professional leaders moved directly into the inner circles of government, brought into one political system their own power and the formal machinery of government, and dominated municipal affairs for two decades.

MUNICIPAL REFORM in the early 20th century involves a paradox: the ideology of an extension of political control and the practice of its concentration. While reformers maintained that their movement rested on a wave of popular demands, called their gatherings of business and professional leaders "mass meetings," described their reforms as "part of a world-wide trend toward popular government," and proclaimed an ideology of a popular upheaval against a selfish few, they were in practice shaping the structure of municipal government so that political power would no longer be broadly distributed, but would in fact be more centralized in the hands of a relatively small segment of the population. The paradox became even sharper when new city charters included provisions for the initiative, referendum, and recall. How does the historian cope with this paradox? Does it represent deliberate deception or simply political strategy? Or does it reflect a phenomenon which should be understood rather than explained away?

The expansion of popular involvement in decision-making was frequently a political tactic, not a political system to be established permanently, but a device to secure immediate political victory. The prohibitionist advocacy of the referendum, one of the most extensive sources of support for such a measure, came from the belief that the referendum would provide the opportunity to outlaw liquor more rapidly. The Anti-Saloon League, therefore, urged local option. But the League was not consistent. Towns which

were wet, when faced with a county-wide local-option decision to outlaw liquor, demanded town or township local option to reinstate it. The League objected to this as not the proper application of the referendum idea.

Again, "Progressive" reformers often espoused the direct primary when fighting for nominations for their candidates within the party, but once in control they often became cool to it because it might result in their own defeat. By the same token, many municipal reformers attached the initiative, referendum, and recall to municipal charters often as a device to appease voters who opposed the centralization of representation and executive authority. But, by requiring a high percentage of voters to sign petitions—often 25 to 30 per cent—these innovations could be and were rendered relatively harmless.

More fundamentally, however, the distinction between ideology and practice in municipal reform arose from the different roles which each played. The ideology of democratization of decision-making was negative rather than positive; it served as an instrument of attack against the existing political system rather than as a guide to alternative action. Those who wished to destroy the "machine" and to eliminate party competition in local government widely utilized the theory that these political instruments thwarted public impulses, and thereby shaped the tone of their attack.

But there is little evidence that the ideology represented a faith in a purely democratic system of decision-making or that reformers actually wished, in practice, to substitute direct democracy as a continuing system of sustained decision-making in place of the old. It was used to destroy the political institutions of the lower and middle classes and the political power which those institutions gave rise to, rather than to provide a clear-cut guide for alternative action.³⁸

The guide to alternative action lay in the model of the business enterprise. In describing new conditions which they wished to create, reformers drew on the analogy of the "efficient business enterprise," criticizing current practices with the argument that "no business could conduct its affairs that way and remain in business," and calling upon business practices as the guides to improvement. As one student remarked:

The folklore of the business elite came by gradual transition to be the symbols of governmental reformers. Efficiency, system, orderliness, budgets, economy, saving, were all injected into the efforts of reformers who sought to remodel municipal government in terms of the great impersonality of corporate enterprise.³⁹

Clinton Rodgers Woodruff of the National Municipal League explained that the commission form was "a simple, direct, businesslike way of administering the business affairs of the city . . . an application to city administration of that type of business organization which has been so common and so successful in the field of commerce and industry."⁴⁰ The centralization of decision-making which developed in the business corporation was now applied in municipal reform.

The model of the efficient business enterprise, then, rather than the New England town meeting, provided the positive inspiration for the municipal reformer. In giving concrete shape to this model in the strong-mayor, commission, and city-manager plans, reformers engaged in the elaboration of the processes of rationalization and systematization inherent in modern science and technology. For in many areas of society, industrialization brought a gradual shift upward in the location of decision-making and the geographical extension of the scope of the area affected by decisions.

Experts in business, in government, and in the professions measured, studied, analyzed, and manipulated ever wider realms of human life, and devices which they used to control such affairs constituted the most fundamental and far-reaching innovations in decision-making in modern America, whether in formal government or in the informal exercise of power in private life. Reformers in the Progressive Era played a major role in shaping this new system. While they expressed an ideology of restoring a previous order, they in fact helped to bring forth a system drastically new.⁴¹

The drama of reform lay in the competition for supremacy between two systems of decision-making. One system, based upon ward representation and growing out of the practices and

³⁸ Clinton Rodgers Woodruff of the National Municipal League even argued that the initiative, referendum, and recall were rarely used. "Their value lies in their existence rather than in their use." Woodruff, *City Government*, 314. It seems apparent that the most widely used of these devices, the referendum, was popularized by legislative bodies when they could not agree or did not want to take responsibility for a decision and sought to pass that responsibility to the general public, rather than because of a faith in the wisdom of popular will.

³⁹ J. B. Shannon, "County Consolidation," *Annals of the American Academy of Political and Social Science*, Vol. 207 (January, 1940), 168.

⁴⁰ Woodruff, *City Government*, 29-30.

⁴¹ Several recent studies emphasize various aspects of this movement. See, for example, Loren Baritz, *Servants of Power* (Middletown, 1960); Raymond E. Callahan, *Education and the Cult of Efficiency* (Chicago, 1962); Samuel P. Hays, *Conservation and the Gospel of Efficiency* (Cambridge, 1939); Dwight Waldo, *The Administrative State* (New York, 1948), 3-61.

ideas of representative government, involved wide latitude for the expression of grass-roots impulses and their involvement in the political process. The other grew out of the rationalization of life which came with science and technology, in which decisions arose from expert analysis and flowed from fewer and smaller centers outward to the rest of society. Those who espoused the former looked with fear upon the loss of influence which the latter involved, and those who espoused the latter looked only with disdain upon the wastefulness and inefficiency of the former.

The Progressive Era witnessed rapid strides toward a more centralized system and a relative decline for a more decentralized system. This development constituted an accommodation of forces outside the business community to the political trends within business and professional life rather than vice versa. It involved a tendency for the decision-making processes inherent in science and technology to prevail over those inherent in representative government.

REFORMERS in the Progressive Era and liberal historians since then misread the nature of the movement to change municipal government because they concentrated upon dramatic and sensational episodes and ignored the analysis of more fundamental political structure, of the persistent relationships of influence and power which grew out of the community's social, ideological, economic, and cultural activities. The reconstruction of these patterns of human relationships and of the changes in them is the historian's most crucial task, for they constitute the central context of historical development. History consists not of erratic and spasmodic fluctuations, of a series of random thoughts and actions, but of patterns of activity and change in which people hold thoughts and actions in common and in which there are close connections between se-

quences of events. These contexts give rise to a structure of human relationships which pervade all areas of life; for the political historian the most important of these is the structure of the distribution of power and influence.

The structure of political relationships, however, cannot be adequately understood if we concentrate on evidence concerning ideology rather than practice. For it is becoming increasingly clear that ideological evidence is no safe guide to the understanding of practice, that what people thought and said about their society is not necessarily an accurate representation of what they did. The current task of the historian of the Progressive Era is to quit taking the reformers' own description of political practice at its face value and to utilize a wide variety of new types of evidence to reconstruct political practice in its own terms. This is not to argue that ideology is either important or unimportant. It is merely to state that ideological evidence is not appropriate to the discovery of the nature of political practice.

Only by maintaining this clear distinction can the historian successfully investigate the structure of political life in the Progressive Era. And only then can he begin to cope with the most fundamental problem of all: the relationship between political ideology and political practice. For each of these facets of political life must be understood in its own terms, through its own historical record. Each involves a distinct set of historical phenomena. The relationship between them for the Progressive Era is not now clear; it has not been investigated. But it cannot be explored until the conceptual distinction is made clear and evidence tapped which is pertinent to each. Because the nature of political practice has so long been distorted by the use of ideological evidence, the most pressing task is for its investigation through new types of evidence appropriate to it. The reconstruction of the movement for municipal reform can constitute a major step forward toward that goal.